# Woman finds sister strangled at Leaning Tower YMCA

The body of a West Virginia socks and had been sexually as- on Monday woman was found Nov. 8 in her saulted, said Niles Police Investi-Huntington, West Virginia was the parent organization, to hire a Cook County Medical Examin-

room at the Leaning Tower Y, gator, Sgt. Dennis McEnerney. on her bed with a sweater twiste (LTY) 6300 Touhy Avenue, The incident caused the around her neck and apparent Niles. Helen Cardwell, 35, of YMCA of Metropolitan Chicago, had been dead overnight. The

# Reusch Garage locks doors after 70-year history

by Sheilya Hackett

This Saturday the Ruesch Gar-age closes its doors. In turning a residential area.

Niles Park attorneys try

# Niles

8746 N. Shermer Road, Niles, Illinois 60714 - (708) 966-3900 VOL. 36, NO. 21, THE BUGLE, THURSDAY, NOVEMBER 12, 1992

#### Niles Village **Board moves** to take parks

At a special meeting Nov. 5 Niles Trustees officially recognized the results of the Village canvass of the Park District referendum vote taken Nov. 3. They acknowledged Niles President and Board of Trustees as the acting Board of Commissioners for the Park District and they took steps to manage all business af-fairs of the Park District.

The Board resolved to continue employment of current District employees "provided...the Acting Board of Commissioners do not assume, ratify or acknowledge any employment agreemonths" from that date. Under this resolution they also

Continued on Page 26

solve the Niles Park District. According to Niles Village Attorney Dick Troy, with 17,000 registered voters in the Niles Park District, a minimum of 8,500 votes would have been needed to approve the referendum.

Troy also noted:

· All non-voters would have been counted as "no"

 All dead voters still on election rolls would have been included in that count.

· All voters who had moved from the district, but still on voter rolls, would have been included as legal voters. All voters whose right to vote had been suspended ment...for a term longer than six due to criminal convictions, but still on voter rolls, would have been included in the vote count.

# to overturn citizens' vote

# Court to rule Friday on

District was a legal referendum. answer memorandums presented to the court Tuesday morning by Niles village attorney Richard

One of the memorandums cited by Troy is an 1884 U.S. Supreme Court decision of a similar Court observers noted Barth ruled the majority of those voting resulted in a decision.

The conflict between the two istered voters in the district have a different judge. to favor a referendum to have it The case, which was continued

6,738 voters favoring the village representing the Niles Park Dis- cent of those voting. 3,688 resitrict, requested the continuance to dents voted against the referen-

The Friday hearing, which was to be heard in front of Judge Francis Barth was transferred at the request of park attorneys to Judge

case to the present Niles case. It had previously ruled against the Niles Park District on August 31, allowing the referendum for the dissolution of the park district to sides concerns interpretation of be placed on the ballot, which statutes. LaVelle claims park stat- may have been why their attorutes indicate a majority of the reg-

# Attorneys battle at Park Board meeting

Board meeting pitted Village of-ficials against a majority of Park lage Attorney Richard Troy disa-Board commissioners on greed. Troy said the wishes of the Wednesday, Nov. 4.

sult of a Nov. 3 referendum, reg-istering a 2-1 vote in favor of dis-Board of Trustees are to, by law, solving the Park District, was act as the Board of Commissioninsufficient. He cited a Illinois ers of the Park District." Board of Elections advisory opinion requiring the vote for dissolujority of votes cast. The 6,738 votes cast for dissolution were short of the 8,956 minimum need-

The Judge of the Circuit Court must canvass and declare the election results, he said, adding "We are still an existing district until (there is) a ruling by the Cir-

A crowded post-election Niles Selman and Village Clerk Kath-Wednesday, Nov. 4. majority who voted on the question must be respected. He said Berrafato said the announced re- "the Park District is automatical-

He said we "respectfully disagree with (Mr. Berrafato's) opintion be by the majority of all region and alert the Board they will istered voters in both the Village and Park District, not just the macontinue to function and spend public funds to fight the result of

Board President Carol Panek said since the Board was unaware Troy planned to speak, there

# pass. LaVelle defines legal voters Continued on Page 26 Attorneys square off over Niles Park referendum



Attorney Gabriel Berrafato, (I) representing the Niles Park District, announced Wednesday the Declaring it was his duty to defend and protect the interests of Alice Village Atternor Biology Travel At the company District, announced Wednesday the tend and protect the interests of Niles Village Attorney Richard Troy (r). At the same Wednesday meeting Troy announced the Continued on Page 26 village's intention to annex the parks.

## Passages lecture focuses on ethnic differences

Yoji Ozaki from the North-eastern Illinois Area Agency on Aging discusses how under-standing cross-cultural commu-differences, as part of a Passages

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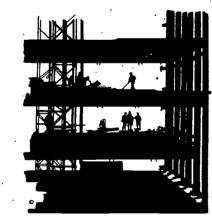
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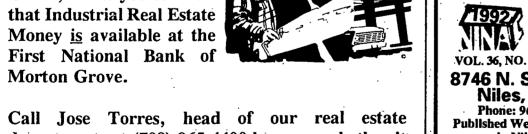
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# Lecture Series from 1 p.m. to

2:30 p.m. on Tuesday, Nov. 24, in Room 112 at Oakton's Ray Hartstein Campus, 7701 N. Lincoln Ave., Skokie. Ozaki's lecture focuses on self-identity and one's own life experiences in dealing with eth-

#### For more information, call (708) 635-1414. Park offers ballroom

nic differences.

dancing Seniors stay active with Skokie Park District's Ballroom Dancing. The group meets every second and fourth Wednesday o each month at Oakton Community Center, 4701 Oakton Street, Skokie, between the hours of 2 p.m. and 4:30 p.m. Couples and singles are wel-

Refreshments are included in the fee. Fee is \$1.50 for members, \$2.50 for non-members.

#### **ECFA** renews Friendship Village membership

Friendship Village of Schaumburg has been granted renewal of its annual membership with the Evangelical Council for Financial Accountability (ECFA) for 1992. The ECFA's purpose is to manifest a code of financial accountability, ethics, and reporting to its membership of over 700 charitable, religious, and educational not-for-profit organizations. Through this annual review, Friendship Village has demonstrated its integrity and commitment to financial excellence and accountability. Friendship Village has been a member of the ECFA since 1988.

# Village residents 'see' mail-order

"Dream House In A Box" is a program on the mail order, precut houses produced by Sears Roebuck from 1909-1940. Jeanette Fields presents a slide exhibit on Friday, Nov. 27, at 7:30 p.m. in Friendship Hall at Friendship Village which displays different models from cottages to mansions that could be purchased via box car. For further information call



(USPS 069-760) **Bob Besser Editor and Publisher** MEMBER
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NEWSPAPER
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# Niles Senior Citizens 967-6100 ext. 376

**NILES SENIOR CENTER REGISTRATION** The Niles Senior Center is open to residents of the Village of

Niles age 62 and over and their younger spouses. Seniors interested in obtaining additional senior center information should call or visit the center and be placed on the mailing list. The center is located at 8060 Oakton Street.

#### MEN'S CLUB MONTHLY MEETING

The Niles Senior Center Men's Club will host their Turkey Shoot Out on Monday, Nov. 16 at 10 a.m. at the center. men are invited to play shoot out games following the business meeting.
Games will be available for \$1 with prizes awarded. Lunch will also be available for \$1 at the meeting. All Niles senior men are invited to attend.

NOVEMBER THANKSGIVING LUNCHEON The Niles Senior Center will host the November Thanksgiving Luncheon on Friday, Nov. 20 at noon. The menu will include Turkey and all the trimmings. Entertainment will be provided by "Brrdie" the famous clown. Tickets are \$4.75 and should be purchased by Friday, Nov. 13.

SHOPPING TRIP TO STRATFORD SQUARE Those who would like to get a jump ahead on their holiday shopping are invited to travel with us to Stratford Square on Thursdy, Dec. 3, 10 a.m. to 4 p.m. Shopping and lunch are on your own for this trip. the cost is \$3.75 for the trip. Please reigister by Nov. 25.

TAX-AIDE PROGRM SEEKS VOLUNTEERS AARP (American Association of Retired Persons) is now accepting applications from those interested in helping senior citi-

zens with their tax returns. This Tax-Aide program is co-sponsored by the Internal Revenue Service. Beginning in Janu-ary, there will be a five day training course for the Tax-Aide counselors, under IRS supervision. The volunteers are required to pass an exam before they are authorized to be counselors.

Volunteers are reimbursed for necessary out-of-pocket expenses such as mileage, parking, meals, postage and basic supplies. Volunteers spend four hours (or more) each week from Feb. 1 through April 15 assisting senior taxpayers at the Niles Senior Center. There is no charge or gratuity for preparing tax returns, work is on a volunteer basis. Seniors living in Niles who are interested in helping the elderly prepare their income tax returns are asked to contact Mary Oleksy, 8060 Oakton Street, 967-6100, ext. 376.

MEN'S CLUB MEETING Tickets are on sale for the Men's Club Holiday Party set for Friday, Dec. 4 at Chateau Ritz. Tickets are \$16.50 for chicken. and \$17.50 for beef or scrod. Payment is due at the time of regis-

tration. For additional information, contact the senior center. RECREATIONAL GAMES GROUP FORMING The Niles Senior Center is seeking interested seniors who would like to join a recreational games group who will meet on Monday afternoons at 1 p.m. at the center beginning Nov. 30. Those interested in joining should call Maureen Jekot at 967-

6100, ext. 376. HOLIDAY ORNAMENT CRAFT CLASS The Niles Senior Center is offering a craft class at Ballard Leisure Center on Monday, Nov. 30 at 10 a.m. The cost is \$4 and includes all supplies for three ornaments. Crafters will complete a lace angel, flower poinsettia and cinnamon bunch ornament. These make great gifts or may be hung on your tree. Pre-register

at the senior center. A sample of the projects will be on display HEARING LOSS LECTURE A lecture, "Hearing Loss in Older Adults" will be held at the senior center on Thursday, Nov. 12 at 2 p.m. The lecture will be : presented by Northwestern University Hearing Loss Management Project. Come to the lecture and learn what can be done about loss of hearing and the impact on your life. Register for this free program by calling 967-6100, ext. 376.

TAX RECEPTIONIST NEEDED The Niles Senior Center is seeking a volunteer to serve as re-

ceptionist for the tax program on Tuesday afternoons from 12:45 p.m. to 4 p.m., February through April. Those interested are asked to contact Mary Oleksy at the senior center, 967-6100, ext.

DISCOVER DISCUSSION GROUP The Niles Senior Center is hosting "Discover Discussion Group" again this month on Thursday, Nov. 19 at 2 p.m. There is no cost to attend, however reservations are requested. Our group will discuss a variety of subjects and share idenas and opinions in this fun and exciting program. For additional information, call 967-6100, ext. 376.

SINGLES CLUB HOLIDAY PARTY The Niles Senior is hosting their holiday party on Wednesday, Dec. 9 at 11:30 a.m. at the White Eagle Restaurant. The menu will feature family style which includes roast beef, chicken and 8746 Shermer Rd., Niles, IL 60714

Polish sausage. After lunch, enjoy holiday music by Whitey

O'Day. Tickets may be purchased at the senior center for \$11.50

A year (out of county) ... \$15.95
1 year (foreign) ... \$35.00
All APO addresses
as for Servicemen ... \$25.00
Lioyd-Ford and Jon Warfel. The cost of tickets are \$6 each ...





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Register now to study art his- Painting I and II focuses on tory, drawing and painting in spring credit courses offered by painting materials: watercolors, oils and acrylics. Students also the Emeritus Program at Oak-ton's Ray Hartstein Campus, learn to develop line, shape, spa-tial characteristics and color. 7701 N. Lincoln Ave., Skokie. Studio work outside regular

to its cultural context. This comparative study helps develop your stylistic analysis. It meets

Drawing I and II is designed to develop your drawing skills. Subjects include live model and outside subject matter. It meets from 9:30 a.m. to 12:10 p.m. on the Emeritus Program at (708) Mondays and Wednesdays.

class time is required. A class Art History focuses on art meets from 9:30 a.m. to 12:10 forms from the prehistoric to p.m. and a second class meets Renaissance periods in relation from 1:30 p.m. to 4:10 p.m. on

60 who live in the district.

Learn ballroom

Ballroom dancing is in full

swing on the first and third Friday

of each month from 1 to 3 p.m. at

Tower Senior Adult Center, 6300

Mike and Meta Rolak offer in-

W. Touhy Ave., Niles.

## Gerontology seminar continues

The Montay College Gerontol- with hidden aspects of the self ogy Department continues its and their spiritual dimension. Fall Seminar Series with a panel discussion entitled Rediscover- Linda Gaibel at (312) 539-1919. ing the Creative Spirit Within.

The program will be held on Monday, Nov. 16, from 7 to 9 p.m. at the Montay College campus located at 3750 W. Peterson Ave. on Chicago's Northwest

Panelists include Linda Gaibel, Montay College Gerontology Chairperson, Karol Verson. Dir. of Adult Programs at Bernard Horwich JCC, and Helene struction on various steps during Block, Coordinator of the Family Community College.

Through body movement, visual arts, creative writing and hu- not necessary. manities discussions, participants ble older adults to get in touch ext. 2237.

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All credit courses listed above can be audited if the student from 9 a.m. to 11:50 a.m. on does not want to receive credit. Tuition is \$25 per credit hour for students under 60 and \$12.50 per credit hour for students over

day, Nov. 24. For more information, contact For further information call (708) 884-5000.

#### **Northwest Pops** to entertain

Variety club goes

'on the road'

The Friendship Village Varie-

ty Club goes on the road with its

original musical rendition of

"On the Street Where I Live".

Written by Friendship Village

resident, Mrs. Helen Boardman,

a group of about 15 residents

perform the show which features

the music from familiar musi-

cals including "My Fair Lady".

After their performance to the

audience at Friendship Village

repeat performance is already

planned for the members of the

Palatine Senior Center on Tues-

"Gigi", and "Camelot".

Friendship Village residents will be treated to an evening of music on Wednesday, Nov. 18, at 7:30 p.m. in Friendship Hall. For more information contact The "Northwest Pops", will present their program of famous music from the big band era. This group of 30-40 musicians join together to present a melodious evening for every music

For further information call (708) 884-5000.

#### **Square dance** on Fridays

Tower Senior Adult Center has the first 15 minutes of each ses-Square Dancing on the second sion. All members are invited to and fourth Friday of every month come and dance away the after- from 1 to 3 p.m.

noon at no charge; partners are Dancing is led by experienced caller Joe Ledger. Members are For information on joining the invited to join in the fun at the in the seminar will learn a variety of creative techniques which ena
Scnior Center or attending the dancing, call (708) 647-8222, Niles for a minimal charge.

For information, call the center at (708) 647-8222, ext. 2237.

## Center offers safe driving

course

For information call Tower Senior Center, (708) 647-8222, ext. 2237.

# Leonard B. Bassig

Navy Petty Officer 1st Class Leonard B. Bassig, son of Antonio B. and Maria B. Bassig of Des Plaines is deployed with the North Atlantic Treaty Organization aboard the guided missile cruiser USS Harry E. Yarnell, homeported in Norfolk, VA and has made a historic port visit to

YOUR PARENTS AND YOU

NEW PATIENTS OF ALL AGES

# **Ballard Among Top Illinois Nursing Centers** Picked for Tough Accreditation Program

Ballard Nursing Center, Des Plaines, has been selected to participate in an accreditation program that goes far beyond state requirements.

The program is sponsored by tation of Health Care Organiza- American College of Physicians, tions, the premier health care ac- the American College of Sur- by the Joint Commission since

fessional nonprofit organization Medical Association. dedicated to improving the quality of care provided by health care Status Pilot Project," the program For information, call organizations such as hospitals submits voluntary participants 708-294-2300 or write: and long-term facilities. The to higher standards and a much Ballard Nursing Center board of commissioners of the Joint Commission is made up of J

Pick

the Joint Commission on Accredi- practicing professionals from the ters selected for the pilot program. geons, the American Dental As- 1987 and a participant in the The Joint Commission is a pro-sociation and the American Deemed Status Pilot Project since

Called the "Illinois Deemed

by the Illinois Department of Public Health. The program is so demanding and thorough that the state will accept the Joint Commission inspection report in lieu of its own for those nursing cen-

Ballard has been accredited

#### **Morton Grove Senior Citizens** 470-5223

SENIORS INVITED

Maine East, Niles North and Niles West High Schools invite township seniors (Maine Township residents age 62+, Niles Township residents age 60+) to join in on free school productions to be performed this fall. At Maine East: Variety Show Matinee, 4 p.m., Thursday, Nov. 12. At Niles North: "Class Dismissed," 1 p.m., Thursday, Nov. 12. At Niles West: Orchestra Symposium, 8 a.m. (all day), Saturday, Dec. 12. For more information about activities open to senior citizens at the schools call in August, the Club was invited to perform for students at Elk 3600 for the Maine Township High School District 207 Gold Grove High School recently. A . Card Club.

SENIOR TRAVEL CLUB

The Prairie View Senior Travel Club has planned its outings for the fall and winter seasons. - "A Day In Chicago" will take in the NBC Studios, the Harold Washington Library and lunch at Binyons on Nov. 12. - An overnight holiday outing to the Mobil five-star Kohler Resort in Kohler, Wisconsin is planned for Dec. 6 and 7. - On Jan. 12, a tour of Sunshine Crafts in Wheeling along with a pizza lunch is on the travel agenda to spell cabin fever. - Then, a trip to Marriott's Lincolnshire Theater for lunch and the production of "Sweeny Todd The Demon Barber of Fleet Street" is scheduled for Feb. 10. - In May, they plan a spectacular trip to the Brittish Midlands where their home for eight nights will be a newly restored and ultra-deluxe English Manor House. For information and details regarding these trips, call Ronee Brenner at 965-7447.

LUNCH BUNCH

Lunch Bunch is back! Morton Grove seniors get together for a light lunch and feature length film on Friday afternoons in the Flickinger Senior Center. Please note that registration for these get-togethers is being altered this year in order to allow more seniors to enjoy this activity. Register at the Paraire View Community Center on the first Tuesday following the Friday of the previous Lunch Bunch; and of course every day after, as capacity allows. Call today (965-7447) to inquire about reservations for the first Lunch Bunch. Lunches will begin at 12:30 p.m. followed by the film. There is a cost of \$1.50 per lunch/show. This fall's schedule includes: - Friday, Nov. 13 "Three Men & a Baby" - Friday, Dec. 11 "Kindergarten Cop".

VISUALLY IMPAIRED MOTIVATORS

Morton Grove's support group for persons with visual impairments will hold their next meeting at 10 a.m. on Tuesday, Nov. 17 in the Flickinger Senior Center. Helpful information and supportive interaction will assist participants adjust to their impairments. For more information, or to arrange for transportation, call the Senior Hot Line at 470-5223.

THANKSGIVING DINNER

Don't spend Thanksgiving Dinner alone! Join in on a traditional Thanksgiving Dinner with all the trimmings at the Prairie View Community Center on Thanksgiving Day., Nov. 26. There are many folks who, for one reason or another, are not able to be The next 55-Alive Safe Driv- with family on this holiday. How about spending it with us and ers' Course will be held on Monothers in the village who share the same situation? Dinner and day and Tuesday, Nov. 30 and entertainment is being provided through the extraordinary gene-Dec. 1, from noon to 4 p.m. The cost is \$8 per person. Forms are available in the Center Office.

• control of the Niles/Morton Grove Rotary Club. All participants will be guests, free of charge, as it would be at any "family" clelbration. For information and reservations call Prairie View at

TAX-AID VOLUNTEERS

Each year hundreds of Morton Grove seniors take advantage of free and expert assistance in filing income tax forms through the Volunteer Income Tax Aid program sposored by the IRS, AARP, the Village of Morton Grove and the Morton Grove Park District. A few more volunteers will be needed as couselors for this year. People who have tax knowledge and are willing to be trained in a five-day IRS tax course held at the Flickinger Senior Center, may qualify as tax counselors. For more information call the Morton Grove Senior Hot Line at 470-5223.

REMINISCENCE INTERVIEWS

The handing down of family history from one generation to another has always taken place. But with the more mobile and busier family of today, we need to make special efforts to provide seniors with opportunities to reminisce. Taking time to listen to another person reminisce gives the powerful unspoken message that "Who you are, what you have done, and the things you care about are very important to me. I believe in you. I accept you, I want to know your story. And even more, I receive what you have to offer as a gift." The Morton Grove Commission on Aging is conducting "Reminiscence Interviews" for interested individuals and their families. Those interested in an interview can call the Morton Grove Senior Hot Line at 470-5223.

**BECOME A MEMBER** 

For more information about these senior services and recreation programs, call the Morton Grove Senior Hot Line at 470-5223, or the Prairie View Community Center at 965-7447. To receive the "Seniors in Morton Grove" newsletter, send \$2.50 to the Morton Grove Park District, 6834 Dempster St., Morton Grove, IL 60053.

.....

# Library shows films

Far and Away on Monday, Nov. 16 at 2:30 p.m. and 7:30 p.m. This

Morton Grove Public Library the United States stars Tom will be showing the feature film Cruise and Nicole Kidman.

Far and Away is rated PG-13. film about Irish immigration to Admission is free.

# **Community center hosts** employment seminars

The employment rights of im-rules, and about what illegal emmigrants and refugees will be dis-ployment discrimination is. Macussed in two seminars on Thurs- terials will be available in Spanday, Nov. 19, at the Albany Park Community Center.

. The seminars will take place at the Center at 3403 West Lawrence, Suite 301. A morning session is scheduled for 11 a.m. to noon. The seminar will be repeated from 7 to 8 p.m.

The seminar will give information about federal employment to the public.

Cardella hosts continuing education seminar for tax professionals

representative for the financialservices firm Edward D. Jones & Co., will host a live interactive broadcast for tax professionals Wednesday, Nov. 18. The program is titled "Retirement Plan Update: Advising Your Business

"Retirement planning is a major concern for owners of closelyheld businesses, and frequently the tax professional is consulted on this issue," Cardella said. "It is strated its ability to meet the critical that business owners and their advisors understand the benefits that retirement plans provide, the types of retirement plans suited to the needs of business owners and other retirement plan-

This program will address broadcast via satellite from Jones' these issues and will also discuss St. Louis, Mo., headquarters. the use of Social Security integra-

Jeffrey L. Cardella, the Niles pension distributions, overview retirement-plan legislation, and

ish, Korean, Vietnamese, and

other languages.

Rights Commission.

The program is eligible for two hours of continuing education credit. Edward D. Jones & Co. is an approved sponsor on the National Registry of CPE Sponsors, a program developed by the National Association of State Boards of Accountancy (NAS-BA). As a registered sponsor, Edward D. Jones & Co. has demonstandards for continuing professional education that have been established for the accounting profession.

The Nov. 18 program is part of the 1992 series of live continuing educational broadcasts. Each is

For more information on this tion for favorable contribution continuing education broadcast, calculations, the impact of the contact Cardella at (708) 470-Unemployment Compensation 8953. The local office is located Ammendments Act of 1992 on at 8143 N. Milwaukee Ave.





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#### Recognize volunteers at luncheon

Renee Matthews, songstress. will highlight the Volunteer's Recognition Day Luncheon at the Kagan Home for the Blind, 3525 W. Foster at 11:30 a.m. Thursday, Nov. 19.

Sixty-five volunteers who These employment rights semhave served during 1992 will reinars are presented by the Americeive recognition and awards for can Refugee Committee, under a their devotion and service to the grant from the Illinois Human home's residents, as well as to the visually impaired guests who par-The sessions are free and open ticipate in the home's outreach

Kagan Home, the only residen-tial facility for blind persons in the Chicago area, offers sheltered care with medical and social services as well as cultural and social programs for blind persons. For more information on the

Kagan Home, call (312) 478-

#### Gala benefits **Polish Welfare**

The annual Holiday Gala to benefit Polish Welfare Association will be held Saturday, Nov. 21, beginning at 6:30 p.m. at Przybylo's House of White Eagle

At this year's event the Polish Welfare Association will honor Aurelia Pucinski, Clerk of the Circuit Court of Cook County, with the association's 1992 Presidential award. The award is given each year to an individual in recognition of time and efforts devoted to the Polish community in the Chicago area.

Tickets for the event are \$50 per person. For further information, contact the Polish Welfare Association, 3834 North Cicero, Chicago, IL 60641; or call, (312)

#### Offer help for parents under stress

Being a parent can be one of the most difficult jobs in the world, but parents do not have to struggle alone. Calling the 24hour Parental Stress Hotling

(312-3-PARENT) can help. Trained volunteers give a listening ear to the concerns of parents. Volunteers will also help interested parents become involved with parenting skills classes or parent support groups.

Some parents' groups and classes have children's groups, for children ages 4-12, which meet at the same time as the parents' groups and classes.

# How to use your customer base to develop new business

by James T. Berger, President Market Strategies

If NEW PRODUCTS are the lifeblood of a manufacturing ompany, NEW BUSINESS DEVELOPMENT is the lifeblood of a professional service organization.

Yet, getting started on a program of new business develop nent can be a formidable task. One easy way to do this is to star vith a listing of your present and past customer/clients along the

ollowing dimensions: A. Types of industries by SIC Codes. You'll probably discover a skewing of existing business along specific industry lines. B. Geographic dimensions. Are your customer/clients local?

Regional? National? Where are the clusters? C. Industry expertise. Where are your professional "Niches"? D. Size and structure. Analyze your customer/client base by sales, revenues, numbers of employees. Also, what percentages are corporations, partnerships, sole proprietorships?

E. Buyer behavior characteristics. How do your client customers buy products and services and how do they pay for them? You may not want to do business with a company that subjects each purchase to the "bidding" process or who pays its bills in 90 or 120 days.

DEVELOPING YOUR PROSPECT LIST Once you have determined your criterion, developing a pros ect list is perhaps your easiest and least-expensive task.

The most obvious way is by obtaining business directories They provide comprehensive information such as the names of officers, sales data, number of employees. The difficulty in using directories is that you have to manually develop a prospect list.

This task can be simplified through dealing with a direct mail ist vendor. Virtually every directory has its listings computerzed and rents its mailing lists. Costs range from \$35 to \$100 per housand with minimum orders of around \$250. You can also get separate printout of telephone numbers. The best way to obtain your list from this source is to sit down with a sales rep and tell nim the specific dimensions you seek: (1) SIC codes; (2) size of companies in terms of numbers of employees; (3) geographic arcas. If your initial count is too small you can expand it by changing your parameter. If it is too large, you can pare it down by naking your cirteria more selective.

A final technique is to make a "wish list" of say 100 or 200 firms you'd like to do business wth. Take this list and use you directories to find the decision-maker. Then, assign special potential accounts to specific members of your professional market-

lames T. Berger is a marketing consultant who specializes in new business development and client retention. He is a faculty member at Northwestern University and University of Illinois at Chicago where he teaches a veriety of marketing-related courses.

# **Preview shoes**

Hush Puppies Shoes, Harlem Dan Tencate and John Yatsko, Irving Plaza, is presenting a Factory Authorized Representa-"Sneak Preview" of men's and tives with Hush Puppies Shoes, women's Spring 1993 styles and will be on hand displaying the colors on Monday, Nov. 16 from 9 a.m. to 9 p.m. Hush Puppies spring 1993 styles and colors in Shoes is in the South Mall at Harlem Irving Plaza, located at Harlem Avenue, Irving Park Road raffled off every hour from noon

and Forest Preserve.

Start A

Fannie May\*

Thanksgiving

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S·A·L·E

Free refreshments, free gifts to closing, a free gift with purchase from 9 to 10 a.m and 20% off the entire inventory will be

available during the event. Those wishing more information may contact Hush Puppies Shoes at (708) 456-9777.

Mark G. Bisig

Marine Lance Cpl. Mark G. Bisig, son of Norman and Carolyn Bisig of Des Plaines, recently returned with Marine All Weather Fighter Attack Squadron-121, 3rd Marine Aircraft Wing, Marine Corps Air Station, El Toro, CA from a six-month deployment to the Western Pacific. The 1990 graduate of Maine West High School joined the Marine Corps in December 1990.

SENIOR CITIZENS

Shampoo & Set \$2.50 Haircut \$3.00 EVERYDAY EXCEPT SUNDAY Sr. Men's Clipper Styling \$3.00 Men's Reg. Hair Styling \$5.00

TEN 30 MINUTE MANICURE SUNTANNING & PEDICURE VISITS \$35 00 TOGETHER \$14.00 FREDERICK'S COIFFURES

631-0574

Church & Temple

News

# **Church & Temple** News

#### **State of Israel Bond Brunch** honoring Holly and Sanford Gail



Northwest Suburban Jewish Congregation is pleased to honor Holly and Sandy Gail on the occasion of its 1992 State of Israel Bond Brunch, Sunday, Nov. 8.

Sandy and Holly have been members of NSJC for 19 years and have served the Congregation and the community in various capac-

Sandy is currently serving as President of NSJC and is a member of the Board of Governors of State of Israel Bonds for Chicago. He is a member of the Israel Bond Prime Minister's Club, NSJC Men's Club Board and the North Suburban Synagogue Council. He also serves on the Environmental Commission of the Village of Morton Grove. Sandy is a graduate of the University of Illinois and a Certified Public Accountant. He also received a Juris Doctor in Taxation from John Marshall Law School. He is a partner in the Chicago law

firm of Bell, Boyd & Lloyd. Holly is a past President of the NSJC Sisterhood and has also served as its Circle Vice President and Hospitality Vice President. While srving as the Sisterhood President, she also held the position of Chairperson of the Congregation's School Board. She is a long time member of the Congregation's Board of Trustees and has served on various Synagogue committees. She has been active in her support of State of Israel Bonds and has participated as a model in an Israel Bond's Fashion Show and served as Chairperson for several Israel Bond events in the Synagogue. She is a graduate of Roosevelt University and is currently manager of the Benetton

clothing store on Oak Street in Chicago. Their son, Larry, 22, is a recent honors graduate of the University of Illinois and plans to study at Hebrew University in Jerusalem next year before going on to law school. Their daughter, Michelle, 20, a past Israel Bond Ambassador's Ball presentee, is currently a iunior at Stanford University and is studying this year at Stanford's overseas campuses in Florence, Italy and Oxford, England.

Holly and Sandy have visited Israel and plan to return on our Synagogue trip in October, 1993. We are proud to honor Holly and Sandy for their commitment to our Congregation, the community and the State of Israel.

#### Churches hold interfaith service

On Wednesday evening, Nov. Grove. Participants in this ser-

torever Green

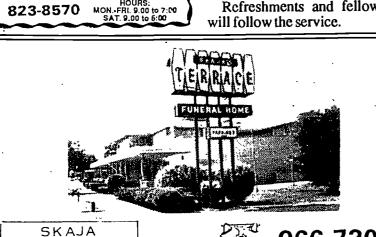
FLOWERS and GIFTS

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25, at 7:30 p.m., the annual vice will be the Community Thanksgiving Interfaith Service Church of Morton Grove, St. will be held at the Northwest Sub- Luke's United Church of Christ, urban Jewish Congregation, 7800 St. Martha's Catholic Church and W. Lyons Street in Morton the Northwest Suburban Jewish Congregation. All the people of the communi-

ty are welcome to share in this service which gives an opportunity to offer thanks for blessings received.

Refreshments and fellowship



966-7302 TERRACE 7812 MILWAUKEE AVENUE Muneral Mome

NILES, ILLINOIS PAMPHLETS AVAILABLE

• Questions About Funeral Costs?

Funeral Pre-Arrangement
 Facts About Funeral Service

#### St. James Lutheran Church selling

Entertainment '93 books St. James Lutheran Church, 7400 W. Foster is selling Entertainment '93 books. Each book contains a fine dining card, hundreds of two-for-one or 50 percent off coupons for family dining and special attractions.

The cost is \$35 and books can be purcahsed from 9 a.m. to 4 p.m. Monday thru Friday at the church. Please use parking lot en-

For further information, call the church office at (312) 631-

#### **Church sets** "Cabaret Nite"

Congregation Kol Emeth invites all to attend a "Mini Cabaret Nite" to be held at Kol Emeth, 5130 West Touhy, Skokie, on Saturday evening, Nov. 14, starting at 8 p.m.

Musical entertainment will be provided by Sima and Arnold Miller. Sima and Arnold Miller are a very popular musical com-bination and have performed extensively in the Chicago area.

Admission for guests will be \$10. Although there will be free coffee and cake, a cash bar will be available. For additional informa-

tion, contact the synagogue office (708) 673-3370.

#### **Special Christmas** sale items

The joy of remembering relatives, friends and others at Christmastime can be enhanced when the giver knows that the money spent for gifts and cards also will help a good cause. Catholic Charities and several of its affiliated agencies sell cards, decorations, and gifts which often are homemade and unique.

Maryville Academy, at 1150 N. River Rd., in Des Plaines sells Christmas cards; they are also available through the mail. Contact Tom McCormick, (708) 294-

St. Andrew Home, 7000 N. Newark Ave., Niles is offering 1993 Raffle Calendars at \$25 each. The calendar offers 62 chances to win \$100 during weekly drawings in 1993; repeat wins are possible. Contact Geri Henning at (708) 647-8332 or (312) 631-4346.

#### Congregation announces Friday worship

Congregation B'nai Jehoshua Beth Elohim, 901 Milwaukee Avc., Glenview, IL, 729-7575 with Rabbis Mark S. Shapiro and David B. Fine will hold Shabbat worship, Friday at 8 p.m.

#### Seek exhibitors for bazaar

St. John Lutheran Church, 7429 Milwaukee Ave., Niles is seeking exhibitors for its Christmas Bazaar to be held on Saturday, Nov. 14 from 10 a.m. to 3 available through the Kaplan pating in this event may call throughout the metropolitan area. Marge Moellenkamp at (708) For information, call Arlene 698-2538 for details.

# **OBITUARIES**

Robert J.

Roger Yehl

Grove, died Oct. 28 at Luther-

an General Hospital, Park Ridge. He was the husband of

Ruth, step-father of Frank and

Harry Swicker, grandfather of

5, great-grandfather of 2. Fu-

neral Mass was held Oct. 31 a

St. Martha Church. Arrange

ments were handled by Sim

kins Funeral Home, Morton

Grove. Interment was in All

Saints Cemetery, Des Plaines.

Ruth Yehl

Ruth Yehl, 85, of Morton

Roger Yehl, 78, of Morton

#### Dorothy H. Faltynksi

Flickenger Robert J. Flickenger, 54 Dorothy H. Faltynksi (nee Paliwoda), 76, passed away Friday, Oct. 23 at Holy Family passed away Oct. 26 at Glenbrook Hospital, Glenview Hospital in Des Plaines. Mrs. He is survived by his wife Faltynksi, a long time resident Toni and children Holly, Miof Glenview, is survived by chael (Jane), John (Karen), her husband Aloysius and her Steven and Dawn (Bob) children Thomas (Jeralynn) Langman. Robert was also Faltynksi and Judith (Robert) Passell. She is also survived survived by three grandchildren and his sister Judi by 10 grandchildren, 4 great-(Fred) Yurk, the owners of grandchildren and six brothers Glenbrook Heating and Air. and sisters. Funeral services Funeral services were conwere Oct. 27 from Colonialducted Oct. 29 from Coloni-Wojciechowski Funeral Home al-Wojciechowski Funeral in Niles. Mass was celebrated Home, Niles, to St. Martha at Our Lady of Perpetual Help Church, Morton Grove. Interin Glenview. Interment was at ment was at All Saints Ceme-Maryhill Cemetery in Niles. tery, Des Plaines.

#### **Dolores Loretta** Fernback

Mrs. Dolores Loretta Fernback passed away Friday, Oct. 23 at Baxter County Regional Hospital, Mountain Hope, Arkansas. Originally from the Chicago area, Mrs. Fernback s survived her husband Richard and other family. Funeral services were held Oct. 27 from Colonial-Wojciechowski Funeral Home in Niles. Mass was celebrated from St. Isaac Jogues Catholic Church, Niles. Entombment was at All Saints Mausoleum, Des

Plaines.

Grove, died Oct. 29 at Betha Woon S. Yoon ny Terrace Nursing Home Morton Grove. She was the Woon S. Yoon, 75, passed wife of the late Roger, mother of Harry and Frank Swicker, away Oct. 25 at Swedish Covenant Hospital, Chicago. Born grandmother of 5, great-grandmother of 2. Sister of in Korea, Mrs. Yoon leaves family in the Chicago area as Jessie Zelaso and Frank Stam well as Korea. Funeral servicmers. Funeral Mass was held es were conducted at the Colo-Oct. 31 at St. Martha Church. nial-Wojciechowski Funeral Home in Niles by the minis-Simkins Funeral Home ters of The Central United Morton Grove. Interment was Methodist Church in Glenin All Saints Cemetery, Des view. Interment was at the Ridgewood Cemetery in Des

#### Anna Gustafson

Anna Gustafson, 96 of Moron Grove, died on Oct. 29 at Rush North Shore Hospital, Skokie. She was the mother of Paul and Betty Johnson. Graveside services were held

Oct. 31 at Ridgewood Cemetery, Des Plaines. Arrangements were handled by Sim kins Funeral Home, Morton

## Named outstanding JCC volunteer

Michael Kraft of Glenview was named as an outstanding volunteer by the Jewish Community Centers of Chicago (JCC) at the JCC's 89th Annual Meeting. The award recognized Mr. Kraft's service on behalf of the

Mayer Kaplan JCC, located at 5050 W. Church St., Skokie. Volunteer opportunities are p.m. Anyone interested in partici- JCC and at JCC locations

Shafton at (312) 761-9100.

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#### Rabbi tells stories at NTJC

Author and story teller, Rabbi and Mrs. Eugene Labovitz will appear at Niles Township Jew-ish Congreation on November 13, 14 and 15.

This weekend is for the entire family and starts on Friday evening with Shabbat dinner followed by services and stories. Saturday morning services will include stories and will be followed by lunch. Saturday evening Havdalah services will be accompanied by stories, followed by a light dinner. Sunday morning services for Hebrew school children will be followed by breakfast with Rabbi Brief and will feature Rabbi Eugene

and Mrs. Annette Labovitz. This program is open for everyone who would like to attend. For further information call the syna gogue office at 708-675-

**ATTEND** 

# **Niles Community Church** plans activities

cember 20 at 11:30 a.m.

"Home for the Holidays," prac-

Special rehearsals for the Church

School children will be held Sun-

day, November 22, 29 and De-

cember 6 from 4 to 6 p.m. A light

supper will be provided. Watch

for further details on our Christ-

mas Pageant, "Home for the Holi-

days," which will be presented,

ture Lessons. This service is

open to all in our community.

"Nearer Than We Think."

Saturday, Dec. 12.

Niles Community Church year, so that together we may Presbyterian men will have their "sow seeds of hope." Pastor Bosmonthly get together at Shoney's well will also lead a five session Restaurant, Milwaukee Avenue, Niles, on Saturday, Nov. 21 at Advent of God's Love In Our 8:30 a.m. Men of all ages are wel- World, November 22 thru De-

Niles Community Church, 7401 Oakton Street invites you to lating discussion, sharing experiworship on Sunday, Nov. 22 at 10 a.m. The pastor, Howard Boswell, will preach on: "Look, The World Has come After Him!" On this day we will also have the ded- and child care. ication of pledges. The Session hopes you will prayerfully contice beings, Sunday, Nov. 22. sider increasing your please this

#### Sisterhood plans boutique

Congregation B'nai Jehoshua Beth Elohim's Sisterhood will host its Holday Boutique on Sunday, Nov. 22, from 10 a.m. to 4 p.m. at the temple, 901 Milwaukee Avenue, Glenview.

There will be gift items for all ages. Selected vendors will display personalized items, painted outfits, jewelry, handbags, books, teachers' gifts and more. Lunch is available; admission is free and there is ample parking, located one mile north of Golf Mill, just south of Glenview/ Dearlove Rds.

For more information, call (708) 729-7575 between 9 a.m.

#### B'nai Zion sets services

Congregation B'nai Zion, Jewish Conservative, 1447 W. Pratt Blvd., will hold Minyan services Monday and Thursday at 7 a.m. and weekly Saturday morning services at 9:30 a.m. Late Friday evening services are held the first Friday of each month at 8:15 p.m. preceded by a Kosher dinner served 6:30 p.m. Sunday morning services at 8:45 a.m. are followed by breakfast, program and discussion.

There is a nominal donation for. breakfast. For information and to make reservations for breakfast and/or dinner call (312) 465-

#### Church holds antique show

The Unitarian Church of Evanston, 1330 Ridge Avenue, Evanston, will hold an Antique Show and Sale November 19, 20 & 21. Hours will be Thursday from 5 to 9 p.m., Friday from noon to 9 p.m. and Saturday from 10 a.m. to 6 p.m. Fifty select dealers will display

merchandise. Admission is \$4, \$3 with this notice. For information, call (708) 864-1330.

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Hours:
Monday-Saturday
8:30 - 4:30
Cunday Teleflora (312) 631-0640 (312) 631-0077 **CHICAGO** 

(708) 823-2124

## **Used coats** collection

7400 W. Foster is again collect- miliarity with Hebrew prayers 465-2161. ing used coats for the Mental every Sunday, 11:30 a.m. to Health Association of Greater Chicago. The coat drives runs until November 22, 1992.

If you have any coats or jackets of any size or weight, they will be most welcome. The outer gar-The meetings will blend stimuments will benefit the homeless and other unfortunate individu-Coats can be dropped off any

> dat at the church from 9 a.m. to 4 p.m. and Sundays from 9 a.m. to You can also call the church office at (312) 631-7666 to make ar-

rangements for pick-up.

#### Artfair 92 set for Northbrook

About 50 local and out-of-state artists and galleries will sell their work at an art fair in Northbrook Nov. 21 and 22.

Thanksgiving Eve Worship for ArtFair 92, sponsored by Con-Niles Community Church, No- gregation Beth Shalom, 3433 vember 25 at 7:30 p.m., will be held at the Lutheran Church of p.m. to 11 p.m. on Saturday, Nov. the Resurrection, 8450 N. Sherm- 21, and from 12 p.m. to 5 p.m. on er Rd., Niles. Our host, Pastor Sunday, Nov. 22.

Bruce Anderson will celebrate A general admission ticket the Lord's Supper, Father Greg costs \$5 and will admit one per-Hinton will be the preacher of the son for both days of the art fair. evening, and our own Pastor Ho- Tickets may be purchased in adward Boswell will read the Scrip- vance at Congregation Beth Shalom or by calling (708) 498-4100. Tickets may also be purchased at

Niles Community Church, in-The juried sale will display vites you to worship on Sunday, works from painting to wood-Nov. 29 at 10 a.m. to welcome the work to jewelry. A percentage of advent season. The pastor, Howard Boswell, will preach on: the sales will be donated to the

# Offer Hebrew classes

W. Pratt Blvd., offers classes in Everyone is welcome.

Congregation B'nai Zion, 1447 12:30 p.m. in Gerstein Lounge. St. James Lutheran Church, conversational Hebrew and fa- For information, call (312)



#### NILES NOW HAS A CHOICE IN FUNERAL HOMES

Come visit our beautiful new funeral home and see the difference. While we might be the newest funeral home in Niles, we certainly are one of Chicago's oldest and most respected funeral home families.

Our comfortable facilities, spacious chapels and large parking facilities are all handicap accessible.

We offer complete services from funeral pre-planning to at-need assistance. We also have an extensive grief library to help those in Come see the difference now available in Niles.

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(708) 581-0536

6250 N. Milwaukee Ave. Chicago, IL 60646 (312) 774-0366

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# time in many years...

The Health Care Center at Friendship Village is now able to accept a limited number of patients from outside our residential community. For 15 Center. Our staff-to-patient ratio is very high which years, this very high quality of intermediate and skilled care was reserved exclusive-

ly for the 800 residents of Friendship Village.

Our not-for-profit, Medicarecertified, 190-bed care center offers a 40-bed Special Care Unit for residents experiencing disorientation, Alzheimer's and wandering tendencies. Therapy is also available for those residents in need of rehabilitation. As a part of Friendship Village, The Health Care Center is an important component of our "Continuum of Care" commitment.

More important than physical surroundings, there's a real sense of family in our Health Care allows us to maintain an environment

> where care is given with tenderness and respect. Our residents feel at home here because we care for and about each other.

Find out how quality care, delivered with love and respect, does make a difference. Call The Health Care Center at Friendship Village at (708) 884-5050.



350 West Schaumburg Road, Schaumburg, IL 60194

Women's News

# Women's News

# Early detection of breast cancer is key to survival

The American Cancer Society ment, call MedConnection, Holy reports that one woman out of Family's free physician referral every 10 in the United States will and appointment service at (708) develop breast cancer during her 297-1800, ext. 1110. lifetime. Even more alarming, about 15 percent of women who are candidates for annual breast X-rays are not receiving them, primarily because they do not understand the importance of mammograms in saving lives.

The misunderstanding is potentially life-threatening. Mammograms can reveal a mass or lump in a breast as early as two years before either a women or her doctor can feel it. By detecting breast cancer in its ealiest stages, chances for a cure are nearly 100 percent.

Holy Family Hospital, located at the corner of Golf and River roads in Des Plaines, offers a mammography suite that is fully accredited by the American College of Radiology (ACR). Only 38 percent of the hospitals in the U.S. have received this certifica-

As an ACR accredited mammography program, Holy Family Hospital's facilities have met all the necessary requirements which include a peer physician review evaluation of staff qualifications; equipment; quality control and quality assurance programs; imaging quality; and amount of radiation the breast re-

For more information about Holy Family's mammography screenings or to make an appoint-



Hours

# and Tea

Members of the Our Lady of the Resurrection Medical Center Auxiliary and those individuals interested in joining the Auxiliary are invited to a holiday craft show from 11 a.m. to 5:30 p.m. and a business meeting and tea from 3:30 to 4:30 p.m. on Monday, Nov. 16. The craftshow meeting will be held in the seventh floor classrooms at the medical center located at 5645 West Addison Street, Chicago.

The show will feature a variety of holiday decorations for the home including handmade items, centerpieces, wall decorations, stocking stuffers and other gift

All proceeds from the Auxiliary holiday craft show benefit Our Lady of the Resurrection Medical Center.

For additional information, please contact the Our Lady of the Resurrection Medical Center, Patient Services Department at 282-7000 Extention 3195.

#### WAC Vets Christmas party and raffle

Holiday Inn, Chicago City Centre, 300 E. Ohio St., Chicago. The will be served at 1 p.m.

## Manor women set bazaar

The Park Ridge Manor Women's Holiday Bazaar, will be Saturday, Nov. 14, 9 a.m. to 3 p.m. at Franklin School, located at 2401 Manor Lane in Park Ridge (north of Northwest Hwy. at Dee and Manor).

For more information or an en-

Saturday 9:00 a.m.-5:00 p.m

Sunday 11:00 a.m.-4:00 p.m



West Suburban Store: 1404 Butterfield Rd.

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#### Sisterhood recognizes member for service

Edie Kleinman, wife of Rabbi Norman Kleinman, spiritual leader of Congregation B'nai Zion in Chicago's East Rogers Park, will be honored at the Sisterhood B'nai Zion loyalty luncheon on Sunday, Nov. 15, at noon, at the Lincolnwood Radisson Hotel.

Mrs. Kleinman was activities director for the Mayer Kaplan JCC in Skokie and now is career counselor with the Jewish Vocational Service in the Buffalo Grove location. Edie also conducts in her homne a private practice for adults to develop healthy relationships.

The loyalty luncheon is the main fund raising event for the sisterhood and all proceeds are given to the synagogue. For information and reservations, call B'nai Zion office (312) 465-2161 or Esther Kessel, chairperson (708) 328-5592.

#### Ketura Hadassah plans meeting

Ketura Hadassah will hold its monthly meeting at 12:30 p.m. on Tuesday, Nov. 17 at the Radisson Hotel, 4500 Touhy, Lincolnwood. Rabbi Michael Azoze will speak on Sephardic Jewry's Background. Coffee and dessert will be served. There will be a special Chanukah boutique featuring jewelry, purses, stationery, and more. For information, call (708) 675-5167.

# 'Express' offers The WAC Vets Association, Chicago Chapter I, will host its annual Christmas Party and Raffle on December 12 at the Raffle On December 13 at the Raffle On December 14 at the Raffle On December 15 at the Raffle On Decembe

Express, the exciting interna-Social Hour cash bar will begin at tional brand of sportswear and acnoon. The lunch cost is \$20 and cessories, is unlocking the secrets of French Style with a guide entitled "French Style: How to Think, \ been considered the fashion capital of the world, and Parisians the epitome of effortless chic. How they did it remained a mys-

ter...until now. Written by Veronique Vienne, a native Parisienne and wellrespected authority on fashion and style, this witty and entertaining booklet is filled with helpful and easy-to-follow tips for the woman who wants to add a little French flair to her wardrobe American women can learn the "Do's and Don'ts" of French fashion along with: a history of French style, how to think like a French woman, how French

live by ... and how to break them! Veronique Vienne has been on staff at influential fashion publications such as Vogue, Elle and Self. In addition, she has written numerous articles on fashion, lifestyle and design, which have appeared in magazines including

Metropolis. "French Style: How to think Shop and Dress Like a French \ David Siers born Oct. 10 in High- ly-6 and Jimmy-3. Woman" is available free of charge at all 34 Express stores in the Chicagoland area.

Town and Country, Savvy and

#### **ORT** sets reunion

A 25th Reunion of Shoreline ORT Chapter members will take place at the Chanukah meeting on Club next meeting is on Tuesday, NWAAR will give an informa-For information, call (708) keller, 8116 Niles Center Road, 864-5060. Skokie.

# present 6 women Six beautiful young ladies will the following Chicagoans: Jolanbe presented at the Polish Nation-ta Fedor, Joy Anne Koskan, Amy

**PNA Deb Ball to** 

al Alliance Welfare Association Lynn Miskiewicz, Theresa Cecy-Debutante Charity Ball Saturday, lia Rajca and Eva Sachman. Nov. 14, at the Marriott Hotel, On this beautiful evening, the 540 N. Michigan Avenue accord- Dads of the young ladies will ing to PNA Vice President Teresa have an opportunity to strut their Abick, the event is held each year stuff. The program includes all since 1960 to introduce some of the Debs to also dance with their the most talented and beautiful escorts in the famous Polonaise young PNA people to the com- all choreographed by internationmunity while at the same time as- ally known Choreographer Ansisting the less fortunate. Pro- thony Dobrzanski. ceeds will be used to distribute PNA Commissioner Anna Ko-Christmas baskets to the needy koszka will serve as Master of during the Christmas holiday.

The six young women to be For more information, please presented at the ball include Lau- contact Mary Srodon at (312) ra Cutilletta of Northbrook and 286-0500 ext. 312. Niles woman to receive

Illinois Citizens for Life's eighth zens Against Euthanasia. annual "Lifeline Award" during "It may seem unusual for us to

several Illinois pro-life organiza-

statewide award A Niles woman is among six tions. She has recently retired afwinners of a statewide award for ter 16 years a secretary and teleoutstanding pro-life achieve- phone couselor for Illinois Right to Life Committee, Chicago. She Gertrude Naumes will receive is a board member of Illinois Citi-

an awards ceremony and tea on honor another organization's em-November 15 at Downers Grove ployee, but Gertrude has been a Public Library. The ceremony great resource to all the pro-life begins at 2 p.m. and is open to the groups here," said Illinois Citizens for Life spokesperson Gail Naumes has worked profes- Mrozak. "Her phone couseling sionally and as a volunteer for has saved lives."

JOSEPH SAMUEL

Beverly L. and Michael A.

Lascola of Niles have a new son
Joseph Samuel born August 12 in
Lutheran General Hospital.

Lutheran General Hospital. seph has a brother Anthony and a Shop and Dress Like a French sister Amy. Grandparents are 12 in Lutheran General Hospital. Woman." For centuries, Paris has Mr. and Mrs. A. Lascola of Des Anthony weighed 8 lbs. 7 oz. An-Plaines and Ms. Donna Stoltman
of Stickney
thony's parents are Karen and Angelo Spiezia. Anthony has a sisof Stickney. MICHAEL DAVID

# MILSTEIN

Myrna and Jeff Milstein of Buffalo Grove have a new son Michael David born August 6 in chael has a sister Michelle. Grandparents Charlotte Herstein of Morton Grove and Louise Milstein of Lincolnwood welcomed sister Sarah. a new grandson.

NINA RENAE KODROS

on October 10 in Lutheran Generion DuMont of Morton Grove. al Hospital. Nina weighed 7 lbs. | NICOLEMARIE NARANJO women shop and dress from start \ 8 1/2 oz. Sheree and Dr. Steven Dave and Kathy Disparte of

Casey and Jean Siers of Niles land Park Hospital. Parents are and Bob and Janice Bernardini Dave and Patti Siers. Anthony are the grandparents of Joseph has three brothers: Bobby-9, Bil-

ter Annemarie. MARY ELIZABETH HARFORD

"ANTHONY MICHAEL"

SPIEZIA

Mr. and Mrs. Fred Spiezia of

Megan Elizabeth Harford was born on September 30 in Luther-Lutheran General Hospital. Mi- an General Hospital to Eileen and Keith Harford of Morton Grove. Megan weighed 9 lbs. 6 1/4 oz. Megan has a brother Brian and a

Grandparent's are Dan and Betty Scanlon of Morton Grove & and Gene and Dolores Harford of Nina Renae Kodros was born Chicago. Great Grandma is Mar-

to finish and the important rules / Kodros of Morton Grove are the Niles and George and June Naparents and Stephanie, age 4 and Katherine age 21 months are ranjo of Chicago are the proud (grandparents of Nicole Marie Na-Mr. and Mrs. Roger Guiffaut ranjo born October 16 at Luther-of Niles and Dr. and Mrs. Andrea an General Hospital. Nicole of Niles and Dr. and Mrs. Andreweighed 7 lbs. 13 1/2 ozs. Proud as Kodros of Glenview are the parents are Nancy and Michael Naranio of Niles. JOSEPH DAVID SIERS

# Tells women how to

St. Peter's Catholic Womens A representative from the

Nov. 17 at 7:30 p.m. in the Raths- tive talk on how to prevent sexual Call (708) 673-1492.

prevent assault

# Rush studies women with osteoporosis

Rush North Shore Medical calcitonin for this disease, but Center in Skokie is looking for both of these agents have several post-menopausal women with osserious drawbacks. The drug etidland W. Burris says the state's teoporosis who would be willing ronate (Didronel) is a new agent to participate in a study testing a

Peter Curran, M.D., of Rush North Shore Medical Center, and Will Ryan, M.D., of Rush-Presbyterian-St. Luke's Medical Center, are in charge of the study for the Chicago area.

Osteoporosis is a disease of the bone in which bony mineralization is decreased. The bone is thus weaker, and the risk of fractures may be markedly increased. This disease is especially common in women who have reached menopause, particularly white women. It is estimated that 30 percent of post-menopausal white women will have at least fore it can be approved for the one osteoporotic fracture during

Several drugs are available to treat osteoporosis. The FDA has approved the use of estrogen and that has recently been shown to statute, signed into law by Gov. osteoporotic patients. Unfortunately, if used continuously, it the bone through a separate

not cause this secondary weakening of the bone. The drug has passed initial trials for efficiency and safety, and is now undergoing further large-scale testing be-FDA for use in ostcoporosis. Anyone interested in partici-

pating in this important study should call (312) 563-2138 for

# New HIV regulations benefit women and children

also issued new operating guidethose for women and children with HIV infection.

The new criteria list certain gender-specific manifestations of HIV infection--such as gynecological cancers and infections dition, the new guidelines note el. that the course of HIV disease in

the same age would. not limited to the criteria on the takes place. included in the guidelines.

This is important because it The number is 1-800-772-1213. means that all Social Security disability claimants with HIV infection are evaluated under the most up-to-date medical criteria. And their claims can be approved faster, and payments made more quickly, once all other eligibility factors are met.

Security claimants with HIV. infection are women-and this per1905 E. Higgins Rd., Elk Grove centage is expected to rise in the Village. future.

More than 2,000 cases of AIDS have been reported in children under 13 years old. Most of these children acquired the disease before birth from their mothers, who were infected with HIV. The number of children with HIV infection is, unfortuantely, also expected to rise.

11 della 17782.

further information

Social Security recognizes that HIV - the virus that causes AIDS (SSDI) program, and the Supplemental Security Income (SSI) can develop differently in women program. Under both programs, and children than in men. Social Security Administration has published proposed regulations and specifical spe inability to work because of medlines that are now being used to ical impairments that are expectassess all HIV cases, including ed to last at least one year or to result in death. For children to be found disabled, they must have an impairment(s) of comparable

severity. SSI makes monthly payments to people with disabilities, inthat are considered in evaluating cluding children, whose income a woman's disability claim. In ad-

children is also different from rules also significantly expand that in adults, and contain a specific list of criteria severe enough to presume a person is disabled to prevent a child from function- and make immediate payments to ing the way that a healthy child of SSI claimants when it is confirmed that the impairment due to Security has provided such a list keep the person from working. for HIV-infected children. The These payments can continue for evaluation of claims filed by up to six months while the formal women and children with HIV is disability determination process

list. All claims are afforded the 
If you wold like more informaappropriate steps in the disability tion about what Social Security decision-making process. SSA can do to help HIV-infected indiconsiders all evidence relevant to viduals, and how specific changa woman's or child's claim, not es are being made regarding just evidence of HIV-infection women and children with HIV infection, contact Social Security.

The O'Hare Suburban Chapter #193 of the National Association Latest statistics show that ap- of Women in Construction proximately 10 percent of Social (NAWIC) will meet Tuesday, Nov. 17 at the Avalon Restaurant, Reservations for dinner at \$12

may be made with Darlene Kasik, Ceco Corporation at (708) 323-5454. Social hour is at 5:30 p.m. followed by dinner at 6:30 p.m. John Kenny, Jr. of Kenny Construction will be the guest speaker for the evening. His topic will be

"The Chicago Flood". Guests and all women interested in construction are invited to Social Security administers attend. For membership informatwo separate programs that pay tion, contact Kathy Cejka, Interbenefits to people disabled as a national Contractors, (708) 834result of HIV infection, the Social 8043 or Sheri Kagan, Leaf, Dahl Security Disability Insurance & Co., Ltd. (312) 545-9090.

#### **Revised domestic** violence law helps women

newly-revised domestic violence be promising in preventing fur- Jim Edgar, "opens a new era in lether deterioration of the bone in gal protection for women in the

Burris proposed a number of may eventually further weaken changes in the law during the spring legislative session, after conducting a statewide series of The drug Tiludronate is a hearings on the topic of domestic member of the same group of abuse. Based on the testimony of drugs as etidronate (the bisphos- victims, service providers and phonates). Its advantages are that medical and legal experts, the Atit is more potent, and that it does torney Generaland his staff drafted the language in the new law.

The legislation makes several significant changes in the law, in-

 adding dating relationships to those covered by the domestic vi-eliminating the fees charged

when an individual seeks an Order of Protection; • requiring a "no-contact" provision as a condition of bond in

domestic violence cases; adding domestic battery to the crimes eligible for reimbursement under the Crime Victims Compensation Fund, which provides money to cover a victim's

#### Physician joins medical office

The Lutheran General Medical Group, S.C. is pleased to announce that Susan Sarran, M.D. has joined the Department of Family Practice. She is currently seeing patients at the Lutheran General Medical Group, Family Practice - Park Ridge, at 950 Northwest Hwy., in Park Ridge.

Dr. Sarran received her medical degree from Loyola University Stritch School of Medicine, and completed her residency in Family Practice at Lutheran Gen-This is the first time that Social HIV infection is severe enough to is board certified in Family Praceral Hospital in Park Ridge. She tice, and has a special interest in Occupational Medicine. Dr. Sarran joins her husband,

Scott Sarran, M.D., and colleague Ellen Brull, M.D., also Family Practitioners. She resides with her husband and four children in Park Ridge. She is available at the office by

appointment; for more information, or to schedule an appointment, call (708) 825-8020.

# **Professional Women's** Club meeting

premenstrual syndrome and men- The organization promotes the opause. Linaya Back, managing director of the PMS Center of Illinois, will discuss the latest research regarding the little-known causes of PMS and menopause

The Business and Professional est and largest group in the world Friedman, (708) 298-0535.

The North Glen Business and dedicated to working women. I professional Women's Organiza- is a non-partisan and non-profit tion will hold its mext meeting at organization. The North Glen 7 p.m. Nov. 24 at Allgauer's Holi-chapter is celebrating its 25th anday Inn Crowne Plaza, 2855 N. niversary this year. All working Milwaukee Avenue in North- women, regardless of where they brook. The program will focus on live or work, are invited to join. standards of working women, provides networking and leadership training and awards scholarships to women returning to the workplace.

Reservations for the November 24 dinner are available, at \$16 Women's Organization is the old- per person, by calling Barbara

# St. Francis School of **Nursing graduates**

ed from the St. Francis Hospital Clinical Excellence respectively. of Evanston School of Nursing. diploma based upon successful completion of 83 semester hours, including classroom and clinical

Peggy Everett Loriaux and Julie Schaab from the 1992 graduating class and Eileen Henry from the 1993 class were each presented with the Sister Gertrudis Achievement Award for their outstanding academic and clini-

In addition, Robin Howell and Cynthia Elizabeth Fisch received Certificates of Recognition for

Twenty-five students graduat- their Academic Excellence and Other 1992 School of Nursing Graduates received a nursing graduates included Mary Berl Ashlaw, Mark Allen Boothman Dorothy Lorraine Chambers, Tara Leigh Chapman, Jayne Ellen Chase, Joanne Elizabeth Hagee, Elaine Kaczmarek, Eunjee Kim, Kathleen Kormos, Agnes Padilla Martinez, Yvonne Dorothy Martinez, Nellie Morales, Margaret Devitt-Morgan, Cwyth Trisha Racela, James Richard Riley, Karen Schmidt, Carolyn Sue Schuster, Christina Soria, Raye Spurway, Anastasia Tritsis and Deborah Ann Williams.

# 'Supermarket Survival'

Join a registered dietician for market where participants will 11:30 a.m. on Wednesday, Nov.

a tour of the local supermarket learn how to judge a package by in the "Supermarket Survival its label and shortcuts to finding Skills" workshop being spon- hidden fats (complimentary fatsored by the Galter LifeCenter, finding tools will be provided). Fee for the workshop is \$12.

A preliminary lecture will be arranged. To pre-register, call the LifeCenter before the LifeCenter at (312) 878given at the LifeCenter before 9936 by Monday, Nov. 16.

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